
Nishad Vallonthaiel
MBA

Curriculum Vitae

2024

Contact

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Personal information

Address: London, United Kingdom
Citizenship: Swiss
Date of birth: 18.03.1981

Languages

English, Italian: native speaker
Malayalam, Spanish, Tamil: fluent
French: conversational

Work experiences

09.2023 – Present

Head of Electronic and Program Trading

Peel Hunt LLP

- ▶ Successfully revamped the electronic and PT trading desk
 - ▶ On-boarded new clients for electronic execution services
 - ▶ Portfolio trading, including pre and post trade analysis
 - ▶ Selling the electronic product to buy side European, North American and UK institutions
 - ▶ Developed a liquidity aggregator to optimize liquidity whilst minimising impact
 - ▶ Creating budgets and targets for my team members
 - ▶ In charge of TCA and market structure
-

10.2019 – 05.2023

Head of Electronic and Program Trading & Sales

Numis Securities Ltd.

- ▶ Successfully setup an electronic and PT trading desk
 - ▶ On-boarded new clients for electronic execution services
 - ▶ One of the top revenue generators in the firm
 - ▶ Portfolio trading, including pre and post trade analysis
 - ▶ Selling the electronic product to buy side European, North American and UK institutions
 - ▶ Developed a dark pool aggregator to optimize liquidity whilst minimising impact
 - ▶ Creating budgets and targets for my team members
 - ▶ In charge of TCA and market structure
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12.2014 – 10.2019

Head of Electronic and Program Trading & Sales

Canaccord Genuity Ltd.

- ▶ Successfully setup an electronic and PT trading desk
 - ▶ On-boarded new clients for electronic execution services
 - ▶ Number 1 revenue generator in the firm
 - ▶ Member of the best execution committee
 - ▶ Portfolio trading, including pre and post trade analysis
 - ▶ Selling the electronic product to buy side European and UK institutions.
 - ▶ Developed a dark pool aggregator to optimise liquidity whilst minimising impact
 - ▶ Creating budgets and targets for my team members
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10.2009 – 12.2014

Senior Portfolio and Electronic Sales Trader

Espirito Santo Investment Bank (Execution-Noble Ltd.), London

- ▶ Execution of client orders and strategy advice
- ▶ Working care orders and algorithmic orders on behalf of clients
- ▶ Portfolio trading, including pre and post trade analysis
- ▶ Selling the electronic product to buy and sell side European clients
- ▶ Responsible for emerging market PT and electronic flow
- ▶ Helped in creating and developing dark pool aggregator to optimize liquidity while minimizing impact
- ▶ Overseeing the entire flow of Execution-Noble
- ▶ Liaise with middle office to ensure timely settlement of trade
- ▶ In charge of group's ETF sales trading
- ▶ Generation and dissemination of ETF ideas
- ▶ Align these ideas where relevant to research sector calls
- ▶ Take responsibility for driving the revenues we generate from ETF's

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04.2008 – 10.2009

Senior Equity Trader

Bloomberg Tradebook, London

- ▶ Execution of client orders (algorithmic, care and PT)
 - ▶ Algorithmic strategy advice to institutional clients
 - ▶ Overseeing the entire flow of Bloomberg Tradebook
 - ▶ Controlling risk
 - ▶ Liaise with mid and back office to ensure settlement of trades
 - ▶ Responsible for a geographical region of clients, including revenue maximization
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05.2006 – 03.2008

Junior Portfolio Manager / Member of investment committee

C.I.M. Banque, Lugano, Switzerland

- ▶ Market analysis and identification of business opportunities
 - ▶ Work closely with other members of the investment to determine investment strategy
 - ▶ Independently research and analyse equities across developed markets
 - ▶ Communicate with international clients, partners and analysts
 - ▶ Provide weekly market comments
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01.2005 – 04.2006

Assistant Portfolio Manager

Banca Commerciale, Lugano, Switzerland

- ▶ Work closely with other members of the investment committee to determine the investment strategy
 - ▶ Independently research and analyse equities in various countries
 - ▶ Help in choosing investment styles for clients
 - ▶ Provide weekly market comments
 - ▶ Monitor clients' liquidity and assets
 - ▶ Prepare monthly client performance summaries
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07.2001 – 06.2003

Equity Trader

Giano Capital Ltd (Newman Ragazzi), Lugano, Switzerland

- ▶ Execution trader for Giano and Quantum hedge funds
 - ▶ Analysed global financial markets on a macro basis
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Education

2004 – 2006

Master's Degree

Business Administration (Executive MBA)

SBS Swiss Business School, Zurich, Switzerland

Thesis: Hedge Funds

1998 – 2001

Bachelor's Degree

Business Management

PSG College of Arts & Science, Coimbatore, India

1994 – 2001

St. Joseph's School

Coonoor, India

Skills

Technical

Bloomberg, Fidessa, proficiency in multiple EMS and OMS

Personal

Diverse cultural background and versatile experiences
Team player with a highly analytical thought process
