



Freelancer training sales consultant

Job Description:

We are seeking a motivated and experienced freelance professional to promote and sell our training programs to a targeted audience. You will play a key role in acquiring new clients and expanding our learner base.

Preferred Nationality: European or Russian

Key missions

- Identify and reach out to potential clients interested in our training offerings (individuals or businesses).
- Present training programs and tailor sales pitches based on the prospects' needs.
- Build trust and maintain strong relationships with prospects while addressing their questions about the programs.
- Manage the entire sales process, from initial contact to closing the sale.
- Collaborate with the internal team to offer personalized solutions and maximize sales results.
- Maintain an organized database of prospects and clients in a CRM system (if required).

Ideal Candidate Profile:

- Proven experience in sales, preferably in training or service-based industries.
- Excellent communication and persuasion skills.
- Self-starter with the ability to manage your own schedule.
- Customer-focused, with a genuine interest in education and professional/personal development.
- Familiarity with digital tools and online meeting platforms (Zoom, Teams, etc.).
- Bonus: Knowledge of one or more specific training sectors we offer.

Conditions:

- Freelance status (self-employed or equivalent).
- Attractive performance-based compensation (commission per sale).
- Opportunity to work remotely with flexible hours.

Benefits:

- Access to a comprehensive range of training programs to better understand the product.
- Growth opportunities as the business expands.
- A rewarding experience working alongside a passionate and dynamic team.